



Introducing the Triton VersaSafe™
Smarter than the Average Safe, Stronger than the Average Tank
An intelligent, high-tech means of tracking, storing, and balancing multiple cash sales

LONG BEACH, MS — Triton Systems of Delaware, LLC is building on thirty years of experience in the financial self-service industry and expanding their offering now to include not only high-quality ATMs, but also intelligent safe technology with their new VersaSafe™. This remarkably fast, secure, and accurate vault deposit system for cash-intensive businesses is the most intelligent means to track, store, and balance multiple cash transactions. Demonstrations are available during ATMIA exhibit hours in Miami this week.

Retailers would rather spend less time counting money and more time on the sales floor. VersaSafe automates the cash trail and increases productivity. Businesses can quickly and accurately secure cash and dramatically reduce both internal and external theft, while optimizing armored car carrier visits.

The VersaSafe can pay for itself in no time through these efficiencies and also via provisional credit. With provisional credit, once deposits are made into the smart safe, data is transmitted to the financial institution or armored car carrier. Then provisional credit is extended while the funds are still physically at the retailer, allowing much quicker access to the funds.

*"It's more than a safe, it's the innovation our commercial accounts demand."
Dana B. Turbeville – Assistant Vice President – Fidelity Bank*

The benefits to retailers that deploy the VersaSafe are multiple:

- less time spent counting funds and more time on the floor;
- burden of personal safety placed in the hands of the professionals;
- optimization of CIT relationship by reducing the number of weekly visits;
- reduction in internal and external shrinkage because funds are secured quickly and accurately with fewer touch points;
- automation of the cash trail, thereby increasing productivity;
- generation of audit trails with End of Day, shift, and CIT reports; and
- quick return on investment by reducing costs and improving efficiency.

Additionally, financial institutions benefit by offering this to their retail customers and receive monthly revenue for providing a Provisional Credit program. Plus, once the VersaSafe is in place, customer retention improves. Retailers won't want to switch to a bank that doesn't offer the convenience of a smart safe placement, once they become accustomed to the benefits. Financial institutions could also realize revenue by offering loans to purchase or lease the smart safe.

CIT companies will be picking up fewer times a week per location, which enables them to increase their regional footprint. Now, they can consider a location typically out of their service radius because they are only sending a truck to the location a few times a month.

With a color display, a simple interface, and speech feedback, the VersaSafe is customizable to fit a variety of businesses. It tracks and timestamps every transaction, increasing both effectiveness and efficiency. A high-capacity electronic journal



even stores thousands of individual transactions and user histories for easy reference. And the super-secure vault is UL291 rated.

Triton Dynamic Language Software Pack:

- Speech engine for audio feedback of deposited bills
- Supports 10,000 individual users
- Supervisor-only access to management functions
- Electronic journal stores 32,000+ transactions
- Run reports by user; end of shift; end of day

Optional Features:

- VersaLink Monitoring package
- Software customization available
- API for back office and POS integration
- Locking bill acceptor cassettes
- Bulk note bill acceptors
- Kaba Mas® Cenon S2000 lock with audit trail
- Extended warranty



The VersaSafe can be paired with a unique web-based dashboard system, VersaLink™, that allows users to monitor their smart safes. With the click of a mouse, VersaLink allows users to:

- view cash levels, both validated and dropped, in order to optimize visits;
- view, print, and save personnel, shift, and end-of-day audit reports;
- update VersaSafe software and bill validator firmware remotely;
- manage user accounts and VersaSafe settings;
- dispatch technicians via text message or email notifications;
- determine the overall health of the VersaSafe and individual components; and
- forecast cash levels based on historical data in order to optimize the VersaSafe's capacity.

Being able to put these tools in the hands of the customer (retailer, financial institution, and Triton partner), increases the customer's ability to monitor and control their smart safe and their cash management system as a whole.

With a VersaSafe that accepts and validates cash and checks and communicates with the existing POS system and an ATM that communicates with VersaLink as well, the retailer can easily manage their entire revenue stream. VersaLink also features applications for iPhones and Android-based smart phones.

Please visit <http://www.triton.com/products/versasafe/index.php>, and contact your Triton sales manager for more information.

ABOUT TRITON — With 200,000 installations in over 24 countries worldwide, Triton has been a trusted leader in ATM affordability and service for 30 years. Triton's full-line of ATMs are designed and assembled in the USA at our state-of-the-art manufacturing facility in Long Beach, Mississippi. Powered by Triton Dynamic Language (TDL), our products communicate with the host via a protocol widely accepted as the de facto industry standard. For more information, visit www.triton.com or call +1 (228) 575-3100 or (866) 7-TRITON (1-866-787-4866) toll free in North America.